

April 28, 2008

Informant Systems, Inc. announces product and price adjustments

As a result of our commitment to the continued development of SNMP Informant™, an increasing deployment into enterprise infrastructures and an increased focus on product support, we are announcing a new product catalog and will be making price adjustments across the entire SNMP Informant product line, effective May 15, 2008 or corresponding with the release of version 2008.2.

SNMP Informant pricing has remained constant over the past 4 years, and during that time, the product has established a proven track record for providing excellent value. Informant Systems will continue product development with that goal in mind.

SNMP Informant has seen integration into many large organizations around the world, including Fortune 500 corporations, financial institutions, universities and government agencies. In addition, Informant Systems has established product, vendor and service provider relationship around the globe. We would very much like to thank and are very grateful to our many customers and resellers, without whom our success would not have been possible.

Our recent release, 2008.1 (March 5, 2008), was a significant one, with stability fixes and enhancements made as a result of working with a more "enterprise-level" install-base.

Following in Q2 2008, we will release version 2008.2, with a completely re-worked code-base, showing preliminary performance improvements for some agents in the range of 30%-80%. *With this release, we will be introducing product support for Windows Server 2008, Hyper-V, Exchange Server 2007 (performance), SQL Server 2008 and Citrix Presentation Server.*

We've improved our documentation as well, and now ship with a much more comprehensive "Installation and Configuration Guide". Shortly, we will be releasing a "Reseller and Partner Support Kit, which will include some tools and guidance to help verify, diagnose and troubleshoot Windows SNMP and SNMP Informant.

Not only have we added much new functionality, we've also simplified our product line. It will be easier to determine product requirements and place orders as a result of this re-alignment.

The price adjustments we are announcing come after careful consideration and market research. We are confident that our customers will continue to enjoy excellent value with SNMP Informant in the years to come.

Thank you for your continued and future support. The new Product Catalog and Price Schedule is shown on the following pages.



Garth K. Williams
President and Managing Director

Product: SNMP Informant-Advanced

Part Number: SI-ADV-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the “SNMP Informant-Advanced” product, which allows performance data to be collected from a variety of Windows Operating Systems, including:

- Windows XP
- Windows Vista
- Windows Server 2000
- Windows Server 2003
- Windows Server 2008

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$50.00	20%	\$75.00	20%
Single license (Qty. 11-50)	\$45.00	20%	\$64.00	20%
Site License	\$2,500.00	20%	\$3,500.00	20%
Enterprise License	\$3,500.00	20%	\$4,500.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-SQL

Part Number: SI-SQL-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the “SNMP Informant-SQL” product, which allows performance data to be collected from several versions of Microsoft SQL Server, including:

- SQL Server 2000/MSDE 2000
- SQL Server 2005/SQL Server 2005 Express Edition
- SQL Server 2008/SQL Server 2008 Express Edition

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$40.00	20%	\$60.00	20%
Single license (Qty. 11-50)	\$35.00	20%	\$51.00	20%
Site License	\$1,500.00	20%	\$2,200.00	20%
Enterprise License	\$2,500.00	20%	\$3,500.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-Exchange

Part Number: SI-EXCH-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the "SNMP Informant-Exchange" product, which allows performance, state and operational data to be collected from several versions of Microsoft Exchange Server, including:

- Exchange Server 2000
- Exchange Server 2003
- Exchange Server 2007

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$125.00	20%	\$300.00	20%
Single license (Qty. 11-50)	\$110.00	20%	\$255.00	20%
Site License	\$5,000.00	20%	\$6,500.00	20%
Enterprise License	\$6,500.00	20%	\$9,000.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-OS

Part Number: SI-OS-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the "SNMP Informant-OS" product, which allows state and operational data to be collected from several sub-systems of the following Microsoft Operating Systems:

- Windows XP
- Windows Vista
- Windows Server 2000
- Windows Server 2003
- Windows Server 2008

Sub-systems supported include:

- OS (WMI) ***
- Hardware (WMI)
- Virtual Server (WMI)
- Hyper-V (Windows 2008 only)

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$40.00	20%	\$220.00	20%
Single license (Qty. 11-50)	\$35.00	20%	\$200.00	20%
Site License	\$1,500.00	20%	\$5,500.00	20%
Enterprise License	\$2,500.00	20%	\$7,000.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

*** The OS (WMI) component of this product allows SNMP SET commands to control services, spawn remote processes and restart the monitored system.

Product: SNMP Informant-AppServer

Part Number: SI-APP-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the “SNMP Informant-AppServer” product, which allows performance data to be collected from several Microsoft Server products, including:

- BizTalk Server 2000
- BizTalk Server 2004
- BizTalk Server 2006
- ISA Server 2000
- ISA Server 2004
- ISA Server 2006

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$40.00	20%	\$60.00	20%
Single license (Qty. 11-50)	\$35.00	20%	\$51.00	20%
Site License	\$1,500.00	20%	\$2,200.00	20%
Enterprise License	\$2,500.00	20%	\$3,500.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-Cluster

Part Number: SI-CLUS-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the “SNMP Informant-Cluster” product, which allows state and operational data to be collected from the following Microsoft server applications:

- Microsoft Cluster Server

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$100.00	20%	\$120.00	20%
Single license (Qty. 11-50)	\$85.00	20%	\$100.00	20%
Site License	\$4,000.00	20%	\$4,800.00	20%
Enterprise License	\$4,500.00	20%	\$5,400.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-Citrix

Part Number: SI-CTX-SINGLE/SITE/ENT

The following table shows the new pricing scheme for the "SNMP Informant-Citrix" product, which allows state and operational data to be collected from the following Citrix applications:

- Citrix Presentation Server

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	N/A	20%	\$200.00	20%
Single license (Qty. 11-50)	N/A	20%	\$175.00	20%
Site License	N/A	20%	\$5,000.00	20%
Enterprise License	N/A	20%	\$6,500.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

Product: SNMP Informant-Premium

Part Number: SI-PREM-SINGLE/SITE/ENT

The following table shows the new pricing scheme for "SNMP Informant-Premium" product, which includes all SNMP Informant products, presently including:

- SNMP Informant-Advanced
- SNMP Informant-SQL
- SNMP Informant-Exchange
- SNMP Informant-OS
- SNMP Informant-AppServer
- SNMP Informant-Cluster
- SNMP Informant-Citrix

License Class *	Current Price	Current Annual Maintenance Renewal **	New Price	New Annual Maintenance Renewal **
Single license (Qty. 1-10)	\$450.00	20%	\$750.00	20%
Single license (Qty. 11-50)	\$425.00	20%	\$675.00	20%
Site License	\$10,000.00	20%	\$16,000.00	20%
Enterprise License	\$12,500.00	20%	\$19,500.00	20%

* License Class definitions can be found at the end of this document.

** Annual Maintenance Renewal: percentage of product purchase price per year.

License Class Definitions

SNMP Informant license classes are based on installation requirements. The list below identifies our licensing offerings.

- **Single License:** A license to use the SNMP Informant product on a single system.
- **Site License:** A license to use the SNMP Informant product on an unlimited number of systems in a single location.
- **Enterprise License:** A license to use the SNMP Informant product on an unlimited number of systems in an unlimited number of locations.

 <p>SNMP Informant</p>	<p>Windows SNMP support for industry standard Network Management Systems</p>
<p>"GET <u>more</u> out of Windows!"</p>	<p>www.snmp-informant.com</p>

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